

WHERE DO WE GO FROM HERE?

By

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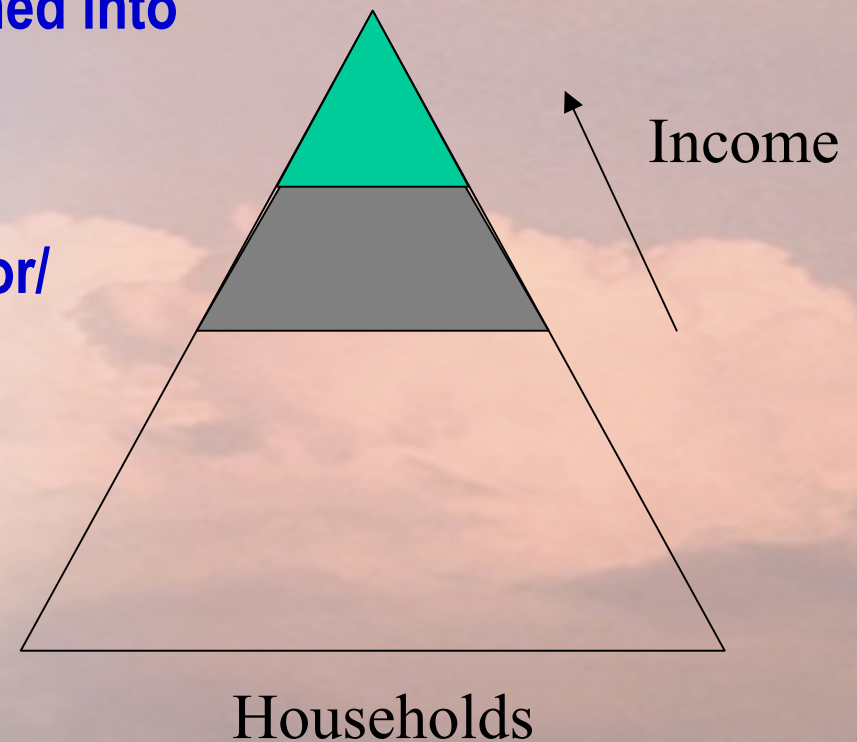
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Step 1:

Sale of generator v/s Provision of service

- ♦ Rural consumers turned into IPPs?
- ♦ Utility delivery mode (Utilities/Private Sector/ NGOs/CBOs, etc.)
- ♦ Affordability--Wider coverage



Step 2:

Mini-grids

- ❖ Income generating activities
- ❖ Increase affordability
- ❖ Pull people out of poverty

Step 3:

- ❖ Grants are very useful to address policy/regulatory/ institutional/capacity development issues + implementation modalities.
- ❖ Quantum leap can only be provided through investments-----private sector involvement.
- ❖ How?
 - ◆ **Develop capacity within lending institutions.**
 - ◆ **Identify promoters and nurture them.**